



THE JOINT POLICY
COMMITTEE, LLC



AFM Commercial Announcements Agreement Wage Summary Effective December 5, 2019 through March 31, 2020

AFM SESSION FEES: Effective 12/5/19 through 3/31/20 (5 month extension of 2014 agreement w/ .5% raise in wages only)

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
1:00					
266.02	133.01	172.91	192.86	212.82	232.77
1:20					
354.70	177.35	230.56	257.16	283.76	310.36
1:40					
443.38	221.69	288.20	321.45	354.70	387.96
2:00					
532.06	266.03	345.84	385.74	425.65	465.55
2:20					
620.74	310.37	403.48	450.04	496.59	543.15
2:40					
709.42	354.71	461.12	514.33	567.54	620.74
3:00					
798.10	399.05	518.77	578.62	638.48	698.34

Sideline-Musician**/8:00 workday (**One Sideline-Musician performing alone, rate is \$261.40 for an 8-hour workday)

449.62	224.81	292.25	325.97	359.70	393.42
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Premium rates apply Sundays and Holidays, and between Midnight and 8am on weekdays. Contractor is required if 10+ Side Musicians & a Leader (11 total) are employed. **Wages paid to Arranger, Orchestrator and Copyist may not be less than scale. In some cases music preparation wages may be more than scale, but are not considered over-scale for pension and health contributions.**

H&W is 6% on all scale (not over-scale) wages. For session only, add \$26 for each of the 1st two lines, per performer, per report. Pension is 18.15% on all scale (not over-scale) wages.

Cartage is \$25.00 for small instruments, drums, and amps, \$50 for harp, keys, timpani, string bass, chimes, marimba and vibes.

REUSE FEES: Effective 12/5/19 through 3/31/20 (5 month extension of 2014 agreement w/ .5% raise in wages only)

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
Initial Use Fee (Covers 1st 13-Week Cycle for all spots claimed at original session)					
75.38	37.69	49.00	54.65	60.30	65.96
13-Week Re Use, Dubbing, Conversion for TV or Radio (Rates are "Per Spot")					
199.52	99.76	129.69	144.65	159.62	174.58
8-Week Re Use, Audio/Radio only (Rates are "Per Spot")					
159.62	79.81	103.75	115.72	127.70	139.67

8-Week Non Broadcast Use (Rates are "Per Spot")					
75.82	37.91	49.28	54.97	60.66	66.34
52-Week (1 Year) Non Broadcast Use (Rates are "Per Spot")					
199.52	99.76	129.69	144.65	159.62	174.58
104-Week (2 Year) Non Broadcast Use (Rates are "Per Spot")					
299.26	149.63	194.52	216.96	239.41	\$261.85
52-Week (1 Year) Foreign Use in Europe or outside of Europe (Rates are "Per Spot")					
166.24	83.12	108.06	120.52	132.99	145.46
52-Week (1 Year) Foreign Worldwide Use (Rates are "Per Spot")					
266.02	133.01	172.91	192.86	212.82	232.77

REUSE FEES (Continued): Effective 12/5/19 through 3/31/20

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
8-Week Internet/New Media Re Use (Rates are "Per Spot")					
209.12	104.56	135.93	151.61	167.30	182.98
26-Week Internet/New Media Re Use (Rates are "Per Spot")					
418.24	209.12	271.86	303.22	334.59	365.96
52-Week Internet/New Media Re Use (Rates are "Per Spot")					
627.36	313.68	407.78	454.84	501.89	548.94
52-Week Initial Use, All Media (TV, Radio, Internet, Non-Broadcast & Foreign WW) (Covers 1st 52 Week cycle for each spot, rates are "Per Spot")					
2,603.56	1,301.78	1,692.31	1,887.58	2,082.85	2,278.12
52-Week Re Use, All Media (TV, Radio, Internet, Non-Broadcast & Foreign WW) (Covers each 52 Week cycle beyond the All Media Initial Use, rates are "Per Spot")					
1,952.68	976.34	1,269.24	1,415.69	1,562.14	1,708.60
104-Week (2 Year) Foreign Use in Europe or Outside of Europe (Rates are "Per Spot")					
249.38	124.69	162.10	180.80	199.50	218.21
104-Week (2 Years) Foreign Worldwide Use (Rates are "Per Spot")					
399.04	199.52	259.38	289.30	319.23	349.16